

ARN-76035
 ARA FINANCIAL SERVICES PRIVATE LIMITED
 S-05, CONCOURSE LOWER GROUND FLOOR
 TECH PARK MALL ITPL WHITEFIELD, BANGALORE - 560066

Dear Sir / Madam,

Re : Preferred Distribution Agreement - 01-Aug-2023 - 30-Sep-2023

We are happy to offer you the below brokerage structure for the period 01-Aug-2023 - 30-Sep-2023. Looking forward to a mutually beneficially relationship. The specifics of the brokerage structure is as under:

i) Equity Schemes:

Product	Trail (%) Lumpsum Investments	Trail (%) Systematic Investments *
Sundaram Equity Savings Fund	1.60	1.60
Sundaram Dividend Yield Fund	1.60	1.60
Sundaram Infrastructure Advantage Fund	1.60	1.60
Sundaram Global Brand Fund	1.50	1.50
Sundaram Focused Fund	1.35	1.35
Sundaram Balanced Advantage Fund	1.35	1.35
Sundaram Tax Savings Fund	1.35	1.35
Sundaram Fin. Services Opps Fund	1.35	1.35
Sundaram Consumption Fund	1.35	1.35
Sundaram Multi Cap Fund	1.20	1.20
Sundaram Flexi Cap Fund	1.20	1.20
Sundaram Services Fund	1.20	1.20
Sundaram Large Cap Fund	1.20	1.20
Sundaram Aggressive Hybrid	1.20	1.20
Sundaram Small Cap Fund	1.20	1.20
Sundaram Large And Mid Cap Fund	1.10	1.10
Sundaram Mid Cap Fund	1.10	1.10
Sundaram Arbitrage Fund	0.55	0.55
Sundaram Nifty 100 Equal Weight Fund	0.55	0.55



* For SIP Investments < Rs.2000/- the trail brokerage shall be lower by 20 bps than the applicable SIP rates.

** On NEW SIP's of Min. Rs. 2000/- and 36 months & subject to achievement of Rs. 1.50 Lac during the quarter.

ii) Fixed Income Schemes:

Product	Trail (%) Lumpsum Investments	Trail (%) Systematic Investments
Hybrid Funds		
Sundaram Debt Oriented Hybrid Fund	1.20	1.20
Debt Funds		
Sundaram Medium Term Bond Fund	1.20	1.20
Sundaram Short Duration Fund	0.90	0.90
Sundaram Corporate Bond Fund	0.20	0.20
Sundaram Banking & Psu Debt Fund	0.20	0.20
Sundaram Money Market Fund	0.10	0.10
Liquid & Short Term Funds		
Sundaram Ultra Short Duration Fund	1.25	1.25
Sundaram Low Duration Fund	0.90	0.90
Sundaram Liquid Fund	0.15	0.15
Sundaram Overnight Fund	0.10	0.10

Terms and Conditions:

1. The brokerage structure is applicable for the period 01-Aug-2023 to 30-Sep-2023. However, Sundaram Asset Management Ltd. reserves right to change the brokerage rates / Incentives in the intermittent period in the event of Regulatory changes / Industry practices.
2. No brokerage is payable on investments through RIA's (Registered Investment Advisors)
3. Lumpsum sales refer to Fresh Purchase, Additional Purchase Systematic Transfer Plan(STP) & Switch-in investments (Ex.Intra scheme switches)
4. T-30 refers to TOP 30 cities provided by AMFI / SEBI & B-30 refers to the cities beyond TOP-30 cities referred in AMFI / SEBI guidelines.
5. Systematic Investment Plan (SIP)/ Systematic Transfer Plan (STP) :W.e.f July 1, 2021, trail brokerage applicable on all New Registrations would be at the rate(s) prevailing on the date of unitisation of SIP / STP instalments (not at the rate(s) prevalent on the date of registration of SIP / STP)
6. In the event premature closure of SIP / STP, advance on New SIP/STP (if applicable) will be recovered from the subsequent pay-outs.
7. Sundaram Asset Management Company Limited reserves the right to change the brokerage / incentive without prior intimation.
8. The above compensation structure is inclusive of all applicable taxes and levies (if any). The brokerage payment is subject to receipt of statutory documents and filing(& not limited to) and invoices within a reasonable period of time.
9. This letter supersedes any other incentive/ brokerage communication issued earlier for the above period.
10. AMC reserves right to make prospective changes to the fee structure including trail on existing assets. In the event of unavoidable reduction in expenses due to regulatory / other reasons, the perpetual trail may undergo change.
11. Switch between options of a fund won't be counted for additional incentive.
12. All mobilization which are not in line with AMFI / SEBI guidelines won't qualify for incentives.
13. Direct Plan (All Investments):
 - i) No brokerage is payable on purchases/ switches into direct plans.
 - ii) Switches from regular plan(s) into Direct Plan(s) will be subject to proportionate or complete claw back as per the guidelines governing claw back.

Looking forward to your support in our products,

Yours sincerely,

Sd/-

Sunil Subramaniam

Managing Director

Note : 'This is a computer generated document. No signature is required'